# **MD ANALYSIS**

#### CA 5 - J May Analysis

### GAT Constitutional Area 5 - Japan Leader: Open

#### July 2021 to May 2022 (11 months) Results

| CA 5 - J               | 2019-2020 | 2020-2021 | 2021-2022 |
|------------------------|-----------|-----------|-----------|
| New Clubs              | 9         | 6         | 17        |
| <b>Charter Members</b> | 219       | 196       | 474       |
| New Members            | 6900      | 5180      | 5496      |
| Drops                  | 6936      | 6415      | 5661      |
| Net Growth             | 573       | -755      | 586       |

#### May (Only Results)

| CA 5 - J        | May-20 | May-21 | May-22 |
|-----------------|--------|--------|--------|
| New Clubs       | 0      | 0      | 4      |
| Charter Members | 1      | 1      | 97     |
| New Members     | 150    | 287    | 455    |
| Drops           | 662    | 594    | 689    |
| Net Growth      | -495   | -293   | -106   |

| CA 5 - J        | 2019-2020<br>4th Qtr | 2020-2021<br>4th Qtr |
|-----------------|----------------------|----------------------|
| New Clubs       | 6                    | 4                    |
| Charter Members | 171                  | 111                  |
| New Members     | 976                  | 1176                 |
| Drops           | 6958                 | 5557                 |
| Net Growth      | -5673                | -4178                |

| MD    | GMT Area | CA 5 - J        | 2019-2020 | 2020-2021 | 2021-2022 |
|-------|----------|-----------------|-----------|-----------|-----------|
| 330   |          | New Clubs       | 5         | 1         | 3         |
|       |          | Charter Members | 120       | 29        | 82        |
|       | Japan    | New Members     | 837       | 489       | 644       |
|       |          | Drops           | 796       | 815       | 581       |
|       |          | Net Growth      | 246       | -262      | 188       |
| 331   |          | New Clubs       | 0         | 0         | 1         |
|       |          | Charter Members | 0         | 2         | 27        |
|       | Japan    | New Members     | 407       | 339       | 306       |
|       |          | Drops           | 476       | 415       | 452       |
|       |          | Net Growth      | -61       | -61       | -107      |
| Total |          | New Clubs       | 5         | 1         | 4         |
|       |          | Charter Members | 120       | 31        | 109       |
|       |          | New Members     | 1244      | 828       | 950       |
|       |          | Drops           | 1272      | 1230      | 1033      |
|       |          | Net Growth      | 185       | -323      | 81        |

| MD    | GMT Area | CA 5 - J        | May-20 | May-21 | May-22 |
|-------|----------|-----------------|--------|--------|--------|
| 330   |          | New Clubs       | 0      | 0      | 1      |
|       |          | Charter Members | 1      | 1      | 21     |
|       | Japan    | New Members     | 7      | 30     | 63     |
|       |          | Drops           | 57     | 84     | 54     |
|       |          | Net Growth      | -46    | -50    | 36     |
| 331   |          | New Clubs       | 0      | 0      | 0      |
|       |          | Charter Members | 0      | 0      | 0      |
|       | Japan    | New Members     | 8      | 12     | 31     |
|       |          | Drops           | 45     | 21     | 81     |
|       |          | Net Growth      | -35    | -9     | -49    |
| Total |          | New Clubs       | 0      | 0      | 1      |
|       |          | Charter Members | 1      | 1      | 21     |
|       |          | New Members     | 15     | 42     | 94     |
|       |          | Drops           | 102    | 105    | 135    |
|       |          | Net Growth      | -81    | -59    | -13    |

| MD    | GMT Area | CA 5 - J   | 2019-2020<br>4th Qtr            | 2020-2021<br>4th Qtr          |
|-------|----------|--|---------------------------------|-------------------------------|
| 330   | Japan    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 3<br>75<br>99<br>825<br>-636    | 2<br>48<br>90<br>638<br>-484  |
| 331   | Japan    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 0<br>0<br>59<br>456<br>-392     | 0<br>1<br>94<br>345<br>-247   |
| Total |          | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 3<br>75<br>158<br>1281<br>-1028 | 2<br>49<br>184<br>983<br>-731 |

| MD    | GMT Area | CA 5 - J        | 2019-2020 | 2020-2021 | 2021-2022 |
|-------|----------|-----------------|-----------|-----------|-----------|
| 332   |          | New Clubs       | 0         | 1         | 6         |
|       |          | Charter Members | 0         | 53        | 157       |
|       | Japan    | New Members     | 572       | 427       | 451       |
|       |          | Drops           | 581       | 575       | 463       |
|       |          | Net Growth      | 24        | -68       | 171       |
| 333   |          | New Clubs       | 0         | 3         | 2         |
|       |          | Charter Members | 5         | 76        | 52        |
|       | Japan    | New Members     | 790       | 725       | 671       |
|       |          | Drops           | 1072      | 840       | 773       |
|       |          | Net Growth      | -215      | -5        | -24       |
| Total |          | New Clubs       | 0         | 4         | 8         |
|       |          | Charter Members | 5         | 129       | 209       |
|       |          | New Members     | 1362      | 1152      | 1122      |
|       |          | Drops           | 1653      | 1415      | 1236      |
|       |          | Net Growth      | -191      | -73       | 147       |

| MD    | GMT Area | CA 5 - J        | May-20 | May-21 | May-22 |
|-------|----------|-----------------|--------|--------|--------|
| 332   |          | New Clubs       | 0      | 0      | 1      |
|       |          | Charter Members | 0      | 0      | 24     |
|       | Japan    | New Members     | 9      | 11     | 49     |
|       |          | Drops           | 53     | 50     | 49     |
|       |          | Net Growth      | -43    | -37    | 26     |
| 333   |          | New Clubs       | 0      | 0      | 0      |
|       |          | Charter Members | 0      | 0      | 2      |
|       | Japan    | New Members     | 9      | 57     | 40     |
|       |          | Drops           | 164    | 105    | 108    |
|       |          | Net Growth      | -154   | -47    | -61    |
| Total |          | New Clubs       | 0      | 0      | 1      |
|       |          | Charter Members | 0      | 0      | 26     |
|       |          | New Members     | 18     | 68     | 89     |
|       |          | Drops           | 217    | 155    | 157    |
|       |          | Net Growth      | -197   | -84    | -35    |

| MD    | GMT Area | CA 5 - J   | 2019-2020<br>4th Qtr           | 2020-2021<br>4th Qtr           |
|-------|----------|--|--------------------------------|--------------------------------|
| 332   | Japan    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 0<br>0<br>69<br>728<br>-652    | 0<br>1<br>63<br>511<br>-439    |
| 333   | Japan    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 0<br>3<br>67<br>1103<br>-1016  | 1<br>30<br>210<br>595<br>-352  |
| Total |          | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 0<br>3<br>136<br>1831<br>-1668 | 1<br>31<br>273<br>1106<br>-791 |

| MD    | GMT Area | CA 5 - J               | 2019-2020 | 2020-2021 | 2021-2022 |
|-------|----------|------------------------|-----------|-----------|-----------|
| 335   |          | New Clubs              | 3         | 0         | 2         |
|       |          | <b>Charter Members</b> | 70        | 4         | 57        |
|       | Japan    | New Members            | 1396      | 757       | 846       |
|       |          | Drops                  | 808       | 997       | 718       |
|       |          | Net Growth             | 719       | -179      | 226       |
| 334   |          | New Clubs              | 0         | 0         | 0         |
|       |          | Charter Members        | 0         | 2         | 4         |
|       | Japan    | New Members            | 1089      | 838       | 967       |
|       |          | Drops                  | 1088      | 1007      | 888       |
|       |          | Net Growth             | 43        | -135      | 121       |
| Total |          | New Clubs              | 3         | 0         | 2         |
|       |          | Charter Members        | 70        | 6         | 61        |
|       |          | New Members            | 2485      | 1595      | 1813      |
|       |          | Drops                  | 1896      | 2004      | 1606      |
|       |          | Net Growth             | 762       | -314      | 347       |

| MD    | GMT Area | CA 5 - J        | May-20 | May-21 | May-22 |
|-------|----------|-----------------|--------|--------|--------|
| 335   |          | New Clubs       | 0      | 0      | 2      |
|       |          | Charter Members | 0      | 0      | 47     |
|       | Japan    | New Members     | 57     | 33     | 73     |
|       |          | Drops           | 73     | 141    | 142    |
|       |          | Net Growth      | -15    | -106   | -14    |
| 334   |          | New Clubs       | 0      | 0      | 0      |
|       |          | Charter Members | 0      | 0      | 0      |
|       | Japan    | New Members     | 14     | 47     | 62     |
|       |          | Drops           | 74     | 73     | 70     |
|       |          | Net Growth      | -55    | -23    | -7     |
| Total |          | New Clubs       | 0      | 0      | 2      |
|       |          | Charter Members | 0      | 0      | 47     |
|       |          | New Members     | 71     | 80     | 135    |
|       |          | Drops           | 147    | 214    | 212    |
|       |          | Net Growth      | -70    | -129   | -21    |

| MD    | GMT Area | CA 5 - J   | 2019-2020<br>4th Qtr            | 2020-2021<br>4th Qtr           |
|-------|----------|--|---------------------------------|--------------------------------|
| 335   | Japan    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 2<br>50<br>276<br>886<br>-501   | 0<br>5<br>123<br>905<br>-748   |
| 334   | Japan    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 0<br>0<br>100<br>1212<br>-1091  | 0<br>1<br>164<br>1071<br>-888  |
| Total |          | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 2<br>50<br>376<br>2098<br>-1592 | 0<br>6<br>287<br>1976<br>-1636 |

| MD    | GMT Area | CA 5 - J        | 2019-2020 | 2020-2021 | 2021-2022 |
|-------|----------|-----------------|-----------|-----------|-----------|
| 336   |          | New Clubs       | 0         | 0         | 0         |
|       |          | Charter Members | 2         | 0         | 4         |
|       | Japan    | New Members     | 919       | 803       | 779       |
|       |          | Drops           | 1049      | 817       | 919       |
|       |          | Net Growth      | -72       | 31        | -99       |
| 337   |          | New Clubs       | 1         | 1         | 3         |
|       |          | Charter Members | 22        | 30        | 91        |
|       | Japan    | New Members     | 890       | 802       | 832       |
|       |          | Drops           | 1066      | 949       | 867       |
|       |          | Net Growth      | -111      | -76       | 110       |
| Total |          | New Clubs       | 1         | 1         | 3         |
|       |          | Charter Members | 24        | 30        | 95        |
|       |          | New Members     | 1809      | 1605      | 1611      |
|       |          | Drops           | 2115      | 1766      | 1786      |
|       |          | Net Growth      | -183      | -45       | 11        |

| MD    | GMT Area | CA 5 - J        | May-20 | May-21 | May-22 |
|-------|----------|-----------------|--------|--------|--------|
| 336   |          | New Clubs       | 0      | 0      | 0      |
|       | Japan    | Charter Members | 0      | 0      | 0      |
|       |          | New Members     | 26     | 49     | 54     |
|       |          | Drops           | 96     | 43     | 50     |
|       |          | Net Growth      | -67    | 7      | 6      |
| 337   |          | New Clubs       | 0      | 0      | 0      |
|       |          | Charter Members | 0      | 0      | 3      |
|       | Japan    | New Members     | 20     | 48     | 83     |
|       |          | Drops           | 100    | 77     | 135    |
|       |          | Net Growth      | -80    | -28    | -43    |
| Total |          | New Clubs       | 0      | 0      | 0      |
|       |          | Charter Members | 0      | 0      | 3      |
|       |          | New Members     | 46     | 97     | 137    |
|       |          | Drops           | 196    | 120    | 185    |
|       |          | Net Growth      | -147   | -21    | -37    |

| MD    | GMT Area | CA 5 - J   | 2019-2020<br>4th Qtr            | 2020-2021<br>4th Qtr            |
|-------|----------|--|---------------------------------|---------------------------------|
| 336   | Japan    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 0<br>1<br>147<br>870<br>-711    | 1<br>25<br>215<br>633<br>-386   |
| 337   | Japan    | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 1<br>42<br>159<br>878<br>-674   | 0<br>0<br>217<br>859<br>-634    |
| Total |          | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 1<br>43<br>306<br>1748<br>-1385 | 1<br>25<br>432<br>1492<br>-1020 |